



MAHARASHTRA RURAL HOUSING & MORTGAGE FINANCE LTD

Designation: Area Sales Manager
Sub Department: Business Development
Department: Retail Assets

Job Duties:

- Recruitment of quality team
- Establishing & maintaining working relationship with Talati, Sarpanch & Sanyojak
- To prepare & update data bank of villages along with the list of Talati & Sarpanch
- Providing regular training of Company Policy, Process and Business model to all the RO, BM & BMCO
- Daily reporting to VP/PI/ BDM
- Coordinating with local, regional and central credit team
- To achieve the target as decided from time to time
- Monitoring your team's performance and motivating them to reach targets
- Keeping up to date with products and competitors

Required Skills:

- Management Experience
- Ability to Meet Set Goals
- The ability to motivate and lead a team
- The ability to work calmly under pressure
- Strong communication skills with an ability to communicate across different levels of an organization
- Proven Record of Achieving Revenue Targets
- Results Driven Attitude

Education Qualification:

Candidate should have completed Graduation

Experience:

Min 4-6 Yrs. in relevant industry

Salary:

According to Industry Standard