



MAHARASHTRA RURAL HOUSING & MORTGAGE FINANCE LTD

Designation: Regional Manager
Sub Department: Business Development
Department: Retail Assets

Job Duties:

- Recruitment of quality team
- Establishing & maintaining working relationship with Developers
- To prepare & update data bank of Developer Sites Regular Basis
- Providing regular training of Company Policy, Process and Business model to all the RO, BM & BMCO
- Identify Affordable Housing & Commercial Sites for APF & Project Funding
- Appointment of APF & Referral At The Places
- Daily reporting to VP/PI
- Coordinating with local, regional and central credit team
- To achieve the target as decided from time to time
- To Follow Credit Policy & Process
- Monitoring your team's performance and motivating them to reach targets
- Portfolio Management
- Touring in Branches

Required Skills:

- Team Management
- Strong communication skills with an ability to communicate across different levels of an organization

Education Qualification:

Candidate should have completed Graduation / Masters Preferably

Experience:

Min 5-7 Yrs. in Housing Finance

Salary:

According to Industry Standard