



MAHA RURAL HOUSING & MORTGAGE FINANCE LTD

**Designation: Sales Manager**  
**Sub Department: Business Development**  
**Department: Retail Assets**

**Job Duties:**

- Recruitment of quality team
- Establishing & maintaining working relationship with Developers
- To prepare & update data bank of Developer Sites Regular Basis
- Providing regular training of Company Policy, Process and Business model to all the RO, BM & BMCO
- Identify Affordable Housing & Commercial Sites for APF & Project Funding
- Appointment of APF & Referral At The Places
- Daily reporting to VP/PI
- Coordinating with local, regional and central credit team
- To achieve the target as decided from time to time
- To Follow Credit Policy & Process
- Monitoring your team's performance and motivating them to reach targets
- Portfolio Management
- Touring in Branches

**Required Skills:**

- Basic Computer Knowledge
- Good Communication Skill
- Vehicle Must

**Education Qualification:**

Candidate should have completed Graduation

**Experience:**

Min 3-5 Yrs. in relevant industry

**Salary:**

According to Industry Standard